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## Hitachi and OSIsoft to Commence an Exploration for a Joint Development and Marketing Collaboration in Social Innovation Business

**Tokyo and Paris, September 17, 2013** --- Today at the OSIsoft EMEA Users Conference, Hitachi, Ltd., (TSE: 6501) and OSIsoft, LLC (osisoft.com), provider of the PI System, a leading infrastructure technology for the management of real-time data and events, announced that they have signed an MOU to work together towards development and marketing in the Social Innovation Business.

Hitachi is accelerating global development of its Social Innovation Business by combining products, services, and highly sophisticated IT to create innovative solutions to address issues facing society and their customers. OSIsoft, makers of the PI System, provides a real-time data software infrastructure which realizes the collection and visualization of real-time data from plant control systems to entire data centers. With over 14,000 systems spanning more than 110 countries, OSIsoft delivers business value to enterprises across many industries, including manufacturing, energy and power, life science, datacenter, facility and industrial facilities.

In reaching this agreement to enter into discussions, the companies are focused on enhancing customer value with solutions that leverage OSIsoft's infrastructure and Hitachi's technologies, bringing higher value solutions to the marketplace.

Yutaka Saito, Senior Vice President and Executive Officer, President & CEO of Information & Telecommunication Systems Company of Hitachi remarks "OSIsoft's PI system is recognized as a global de facto standard in multi-vender data collection platform for industrial process equipment. Through successful collaboration with OSIsoft, we can surely provide significant benefit to new and existing customers in global market, by combining PI system with our IT, OT (Operation Technology), and intelligence obtained from big data and analytics technologies."

Dr. J. Patrick Kennedy, OSIsoft's CEO and Founder, stated: "We see the opportunity to bring Hitachi's systems together with our real-time data infrastructure in new and interesting ways, bringing value to our customers and the marketplace."

## About Hitachi, Ltd.

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 326,000 employees worldwide. The company's consolidated revenues for fiscal 2012 (ended March 31, 2013) totaled 9,041 billion yen (\$96.1 billion). Hitachi is focusing more than ever on the Social Innovation Business, which includes infrastructure systems, information & telecommunication systems, power systems, construction machinery, high functional material & components, automotive systems and others.

For more information on Hitachi, please visit the company's website at http://www.hitachi.com.

## **About OSIsoft, LLC**

OSIsoft (www.osisoft.com) delivers the PI System, the industry standard in enterprise infrastructure, for management of real-time data and events. With installations in over 110 countries, the OSIsoft PI System is used in manufacturing, energy, utilities, life sciences, data centers, facilities, and the process industries. This global installed base relies upon the OSIsoft PI System to safeguard data and deliver enterprise-wide visibility into operational, manufacturing and business data. The PI System enables users to manage assets, mitigate risks, comply with regulations, improve processes, drive innovation, make business decisions in real time, and to identify competitive business and market opportunities.

Founded in 1980, OSIsoft, LLC is headquartered in San Leandro, CA, with operations worldwide and is privately held. Learn more about OSIsoft and the PI System at www.osisoft.com.