

# News Release

FOR IMMEDIATE RELEASE

## **Hitachi partners with Arrival, to deliver electric bus and infrastructure solutions across Europe**

**London, June 10, 2021** - Hitachi Europe, a wholly owned subsidiary of Hitachi, Ltd. (TSE: 6501, "Hitachi"), and Arrival (NASDAQ: ARVL), the global company creating electric vehicles ("EVs") with its game-changing technologies, have partnered to deliver new bus and infrastructure solutions to the European bus industry.

The non-exclusive partnership combines Hitachi's digital and operational capabilities with Arrival's best in class products that are competitive in price with fossil fuel alternatives. Together, both companies will work with operators to deploy integrated end to end solutions that incorporate all aspects of owning and operating Arrival vehicles; this includes items such as charging infrastructure and digital tools. The deployment of these solutions not only simplifies the transition to electric but when combined with the lower total cost of ownership that Arrival's vehicles and technologies provide, creates an extremely compelling finance model that will accelerate the transition to electric vehicles for businesses across the UK, Germany, Italy, Spain, the Nordics and the EMEA region.

In addition to providing customers with exceptional economics when transitioning to electric, advanced integrated solutions from Hitachi will also enable data collection from the many sensors within the Arrival Bus to further optimise customer operations as part of the relationship.

"We're delighted to join forces with Arrival as we become the partner of choice for municipalities and bus operators to deliver end to end and integrated estate wide rollouts of electric vehicles and infrastructure," said **Mike Nugent, Head of EV, at Hitachi Europe**. "As governments look to phase out petrol and diesel vehicles in the next decade, providing the wide range of necessary solutions and technologies in an integrated, streamlined and operationally-manageable way will be vital for bus operators and municipalities across Europe."

"We are pleased to work with Hitachi to bring bus operators yet another way to accelerate their transition to electric, bringing cleaner air to our cities and better experiences to passengers across Europe," said **Hamish Phillips, Head of Sales, UK, at Arrival**. "Arrival's vehicles already provide a much lower total cost of ownership for customers, and when incorporated into Hitachi's business model we

can see an even more compelling business case for companies to transition their fleets to electric more rapidly.”

Arrival’s vehicles represent the next generation of EVs having been developed from the ground up using the company’s radical new method of design and production. This vertically integrated approach using in-house developed hardware, software and robotics enables production in decentralised Microfactories. These Microfactories can be deployed around the world to service demand and supercharge local communities by hiring local talent, utilising local supply chains and paying local taxes.

**Ram Ramachander, Chief Commercial Officer for Social Innovation Business, Hitachi Europe** said: “Hitachi is creating an ecosystem of partners and solutions across the EV value chain to help our customers navigate the transition to electric mobility. Our partnership with Arrival is another important step in delivering this strategy.”

The two companies share a commitment to reducing CO2 emissions and making cities more sustainable. Hitachi, a climate change innovator, has recently become a Principal Partner for COP26 and is a member of the UN’s Race to Zero campaign through the Business Ambition for 1.5°C.

More information about Hitachi and Bus Fleet Electrification can be found here: <https://social-innovation.hitachi.com/portfolio/bus-fleet-electrification-emea>

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#### **About Hitachi Europe**

Hitachi Europe Ltd., a subsidiary of Hitachi, Ltd., is headquartered in Maidenhead, UK. The company is focused on its Social Innovation Business - delivering innovations that answer society's challenges. Hitachi Europe and its subsidiary companies offer a broad range of information & telecommunication systems; rail systems, power and industrial systems; industrial components & equipment; automotive systems, digital media & consumer products and others with operations and research & development laboratories across EMEA. For more information, visit <http://www.hitachi.eu>

[Hitachi is a Principal Partner of COP26, playing a leading role in the efforts to achieve a decarbonized society and become a climate change innovator. Hitachi strives to achieve carbon neutrality at all its business sites by 2030 and to achieve an 80% reduction in CO2 emissions across the company's value chain by 2050. For more information on Hitachi, please visit the company's website at https://www.hitachi.com.](#)

#### **About Arrival**

Arrival (NASDAQ: ARVL) is reinventing the automotive industry with its entirely new approach to the design and assembly of electric vehicles. Low CapEx, rapidly scalable Microfactories combined with proprietary in-house developed components, materials and software, enable the production of best in class vehicles competitively priced to fossil fuel variants and with a substantially lower total cost of ownership. This transformative approach provides cities globally with the solutions they need to create sustainable urban environments and exceptional experiences for their citizens. Arrival is a global business founded in 2015 and headquartered in London, UK and Charlotte, North Carolina, USA, with more than 1,900 global employees located in offices across the United States, Germany, the Netherlands, Israel, Russia, and Luxembourg. The company is deploying its first four microfactories in North Carolina, USA, South Carolina, USA, Bicester, UK and Madrid, Spain.

### **Forward Looking Statements**

This press release contains certain forward-looking statements within the meaning of the federal securities laws, including statements regarding the products offered by Arrival and the markets in which it operates, Arrival's ability to produce electric commercial vehicles that will make mobility in cities cleaner, safer and more equitable, expectations regarding the benefits of Arrival's Microfactories, Arrival's projected future results and timing for trials and production of Arrival's vehicles. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Such statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are based on management's belief or interpretation of information currently available. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward-looking statements in this document, including, but not limited to: (i) the impact of COVID-19 on Arrival's business; (ii) the risk of downturns and the possibility of rapid change in the highly competitive industry in which Arrival operates, (iii) the risk that Arrival and its current and future collaborators are unable to successfully develop and commercialize Arrival's products or services, or experience significant delays in doing so, (iv) the risk that Arrival may never achieve or sustain profitability; (v) the risk that Arrival experiences difficulties in managing its growth and expanding operations, (vi) the risk that third-parties suppliers and manufacturers are not able to fully and timely meet their obligations; (vii) the risk that the utilization of Microfactories will not provide the expected benefits due to, among other things, the inability to locate appropriate buildings to use as Microfactories, Microfactories needing a larger than anticipated factory footprint, and the inability of Arrival to deploy Microfactories in the anticipated time frame; (viii) the risk that the orders that have been placed for vehicles, including the order from UPS, are cancelled or modified; (ix) the risk of product liability or regulatory lawsuits or proceedings relating to Arrival's products and services; and (x) the risk that Arrival will need to raise additional capital to execute its business plan, which may not be available on acceptable terms or at all; and (xi) the risk that Arrival is unable to secure or protect its intellectual property. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the "Risk Factors" section of the prospectus filed with the U.S. Securities and Exchange Commission (the "SEC") on February 26, 2021 and other documents filed by Arrival with the SEC from time to time. Readers are cautioned not to put undue reliance on forward-looking statements, and Arrival assumes no obligation and

does not intend to update or revise these forward-looking statements, whether as a result of new information, future events, or otherwise. Arrival does not give any assurance that Arrival will achieve its expectations.