

# News Release

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## **Hitachi Held a Users' Meeting as it Further Expands its Particle Therapy System Business Globally**

*Customers from Asia participated for the first time,  
in addition to customers from Japan and the US*

**Tokyo, November 14, 2016** --- Hitachi welcomed leaders from its particle therapy centers across the world to its second Users' Meeting, held in Tokyo on November 9th and 10th. Members from twelve world-class particle therapy facilities in the United States, Japan and Asia including those which are going to have Hitachi's system in the future joined the meeting to share their experiences with management, engineering teams and fellow users of Hitachi's systems.

Particle therapy is an advanced form of radiation therapy which offers less invasive treatments for cancer therapy compared to other forms of treatments such as surgery with minimal side effects allowing for even the elderly to undergo treatments and enabling faster rehabilitation. As a result, demand for particle therapy systems is increasing all over the world. In April 2016, insurance coverage of particle therapy treatments in Japan was extended to include pediatrics and certain bone cancers – further evidence of it becoming widely recognized and promoted as an effective cancer treatment. Hitachi continues to partner with the world's most advanced treatment centers where over 12,000 patients have been treated to date with its systems and has established a reputation of high reliability with a proven track record. This year, Hitachi received orders from National Cancer Centre Singapore and Hong Kong Sanatorium Hospital Eastern District Advanced Medical Centre, further expanding the particle therapy business globally.

Hitachi's Users' Meeting has been held since 2015 and is where the world's leading radiation oncologists, medical physicists and other medical professionals gather to share clinical experiences, opinions and requests regarding the system with Hitachi to refine the particle therapy system roadmap. This year, participants shared details about their facilities followed by a series of discussions regarding system performance and usability in an effort to achieve even more patient-friendly and effective treatments. Topics included patient throughput improvement and incorporating diagnostic imaging systems such as MRI and CT. Participants also described details of treatment and the impact of health insurance in various regions.

Dr. Shirato of Hokkaido University, who has co-developed their proton therapy system with Hitachi in 2014 commented, “We intend to continue our joint research and development activities with Hitachi. I also have high expectations on Hitachi that the comments and discussions from this year’s meeting will help them further develop their particle therapy system.”

Masaya Watanabe, Vice President and Executive Officer, CEO of Hitachi's Healthcare Business Unit, commented, “Leading edge particle therapy was achieved through Collaborative Creation between Hitachi and Hokkaido University. Moving forward, we intend to expand partnerships across many users and to continue these Users’ Meetings to listen to the voice of the customer.”

Hitachi will continue to strive to provide superior systems as a leading company in particle therapy through future Users’ Meetings and collaborative activities with users. Hitachi hopes to contribute to the medical community by providing solutions truly needed by users through high value and improving medical quality and efficacy through healthcare innovation.



CEO Masaya Watanabe's Address



The Users' Meeting in Progress



Attendees of Hitachi's Users' Meeting 2016

**About Hitachi, Ltd.**

Hitachi, Ltd. (TSE: 6501), headquartered in Tokyo, Japan, delivers innovations that answer society's challenges. The company's consolidated revenues for fiscal 2015 (ended March 31, 2016) totalled 10,034.3 billion yen (\$88.8 billion). The Hitachi Group is a global leader in the Social Innovation Business, and it has approximately 335,000 employees worldwide. Through collaborative creation, Hitachi is providing solutions to customers in a broad range of sectors, including Power / Energy, Industry / Distribution / Water, Urban Development, and Finance / Government & Public / Healthcare. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.

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